

Investment Research 8 August 2014

Buy			
Recommendation unch	anged		
Share price: EUF	1	3.37	
closing price as of 07/08/2014			
Target price: EU	R	1	9.00
Target Price unchanged	d		
Reuters/Bloomberg	EUCG.I	DE/EUC GY	
Daily avg. no. trad. sh. 12 m	th		3.492
Daily avg. trad. vol. 12 mth			7.97
Price high 12 mth (EUR)	···· <i>)</i>		17.84
Price low 12 mth (EUR)			12.09
Abs. perf. 1 mth			-4.0%
Abs. perf. 3 mth			0.4%
Abs. perf. 12 mth			-13.4%
Aus. peri. 12 min			-13.4/0
Market capitalisation (EUR	m)		96
Current N° of shares (m)	,		7
Free float			100%
Key financials (EUR)	12/13	12/14e	12/15
Sales (m)	329	344	365
EBITDA (m)	14	21	29
EBITDA margin	4.4%	6.1%	8.0%
EBIT (m)	6	12	20
EBIT margin	1.7%	3.5%	5.5%
Net Profit (adj.)(m)	3	7	12
ROCE	-2.7%	4.8%	6.5%
Net debt/(cash) (m)	66 0.5	69 0.5	6: 0.5
Net Debt Equity Net Debt/EBITDA	4.6	3.3	2.2
Int. cover(EBITDA/Fin.int)	3.8	5.1	8.2
EV/Sales	0.5	0.5	0.5
EV/EBITDA	12.5	8.5	5.9
EV/EBITDA (adj.)	9.1	7.7	5.9
EV/EBIT	32.7	14.7	8.6
P/E (adj.)	34.8	14.1	8.3
P/BV	0.8	0.8	0.7
OpFCF yield	12.7%	-2.5%	5.9%
Dividend yield	0.0%	1.5%	3.4%
EPS (adj.)	0.41	0.95	1.61
BVPS	17.03	17.79	19.19
DPS	0.00	0.20	0.45



For company description please see summary table footnote

EUCA well on track to achieve the full year outlook Confirm 'Buy' / PT EUR 19

<u>The facts:</u> Euromicron (EUCA) released a group top line of EUR 82.1m in the second quarter. This was about 2% better than our estimate of EUR 80.7m and actually up a good 8.4% yoy. Clearly, this should be partly attributable to acquired entities in 2013, but EUCA should have exhibited organic growth.

We note that the demand situation is stabilizing, but seasonal patterns cannot be ignored. EUCA achieved an order intake in 2Q14 of EUR 65.4m, down from the strong 1Q14 level of EUR 98.7m, but in line with the average of 2Q12 and 2Q13. Nevertheless, the 1H14 order intake came to EUR 164.1m and thus, the book-to-bill was slightly above 1x. **The order backlog was said to be EUR 128.4m.**

Despite further one-off costs for integration in the quarter (EUR 1.5m in 1H14) and reorganization expenses (EUR 1.1m in 1H14) the 2Q14 EBIT came in at EUR 3.2m, exceeding our forecast by EUR 800k. The respective margin came to 3.9% (minus 290bp yoy, but better by 90bp relative to our forecast).

EUCA released a net result of EUR 1.5m which was about EUR 700k ahead of our projection. The EPS was released at EUR 0.20, EUR 0.08 better than expected.

	review

EQ 14 10 VICW								
EUR m	2Q14a	2Q14e	delta	2Q13	yoy	FY14e	FY13	yoy
Order backlog	128.4	135.7	-5.4%	127.0	1.1%	137.5	126.5	8.7%
Sales	80.7	80.7	0.0%	75.7	6.6%	344.0	329.4	4.4%
EBIT	2.4	2.4	-0.3%	5.1	-53.1%	12.3	5.5	123.8%
EBIT margin	3.0%	3.0%	0bp	6.7%	-380bp	3.6%	1.7%	190bp
Net result	0.9	0.8	5.5%	2.8	n/a	5.5	-0.9	n/a
EPS	0.12	0.12	-1.7%	0.42	n/a	0.77	-0.12	n/a

Source: company data, equinet estimates

Management confirmed the outlook for sales of EUR 340-360m and for the EBITDA margin of 6-8%. So far, management sees no influences on EUCA's business to date as regards the political crisis in the world.

As announced, the company has **concluded the integration phase basically in 1H14, final measures will be concluded this year in any case**. Management will furthermore optimize structures and resources in the second half of this year. At the same time, EUCA will focus on improving its competence center and shared-service units and management will be scrutinizing expanding its offerings into cloud related applications.

Clearly, EUCA continues targeting EUR 500m annualized revenues and intends to acquire a larger entity in 2015 and 2016 (**Agenda 500**). Management focus on M&A targets in the product business to achieve this goal.

<u>Our analysis:</u> We rate **2Q14** a **solid quarter** and EUCA remains on a good track to achieve the guidance. We feel confirmed to have expected a more evenly development of the quarters from 1Q14-3Q14 which should end-up in a stronger 4Q14. The order backlog of nearly EUR 130m provides still more than 1.5x quarter's visibility.

<u>Conclusion & Action:</u> Relative to our expectations, we assess the reporting solid. With an EV/EBITDA'15e of 5.9x we continue to rate the investment attractive. Consequently, we confirm our 'Buy'/PT EUR 19 rating on unchanged estimates.

Analyst(s): Adrian Pehl, CFA

+49 69 58997 438

adrian.pehl@equinet-ag.de

For important disclosure information, please refer to the disclaimer page of this report



Discounted Cash Flow model

	Phase I Phase II				Phase III						
EUR m	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Sales	344.0	365.0	383.2	400.5	415.5	428.0	440.8	454.0	467.6	481.7	491.
Sales gro wth	n/m	6.1%	5.0%	4.5%	3.8%	3.0%	3.0%	3.0%	3.0%	3.0%	2.0%
EBIT	12.3	19.6	22.7	25.4	27.5	24.8	25.8	26.8	27.8	28.8	29.
EBIT margin	3.6%	5.4%	5.9%	6.3%	6.6%	5.8%	5.9%	5.9%	5.9%	6.0%	6.0%
Normative tax rate EBIT	(3.6)	(5.8)	(6.7)	(7.5)	(8.1)	(7.3)	(7.6)	(7.9)	(8.2)	(8.5)	(8.7)
Taxrate	29.5%	29.5%	29.5%	29.5%	29.5%	29.5%	29.5%	29.5%	29.5%	29.5%	29.5%
NOPAT	8.7	13.8	16.0	17.9	19.4	17.5	18.2	18.9	19.6	20.3	20.8
Depreciation in % of Sales	10.4 3.0%	10.0 2.7%	9.9 2.6%	9.9 2.5%	10.0 2.4%	9.9 2.3%	9.9 2.2%	9.9 2.2%	10.0 2.1%	10.2 2.1%	10.3 2.1%
Capex	(8.6)	(9.1)	(9.6)	(10.0)	(10.4)	(9.6)	(9.9)	(10.2)	(10.5)	(10.8)	(10.4)
in % of Sales	2.5%	2.5%	2.5%	2.5%	2.5%	2.3%	2.3%	2.3%	2.3%	2.3%	2.1%
Provision delta	0.3	0.3	0.3	0.3	0.3	0.2	0.2	0.2	0.2	0.2	0.2
in % of Sales	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%
Change in working capital	(9.3)	(4.7)	(4.1)	(3.9)	(3.4)	(2.8)	(2.9)	(3.0)	(3.1)	(3.2)	(0.2)
in % of Sales	-2.7%	-1.3%	-1.1%	-1.0%	-0.8%	-0.7%	-0.7%	-0.7%	-0.7%	-0.7%	0.0%
Other current assets delt	0.1	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	(0.0)
in % of Sales	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Free Cash Flow	1.6	10.4	12.6	14.3	16.0	15.2	15.5	15.9	16.3	16.8	20.6
FCF growth Present Value FCF	nm 1.6	nm 9.2	217% 10.2	13.3% 10.6	11.7% 10.8	-5.1% 9.4	2.4% 8.8	2.5% 8.2	2.6% 7.7	2.7% 7.3	22.9% 121. 8
Tresent value 10.		5.2	10.2	10.0	10.0	0.4	0.0	0.2		1.0	
PV Phase I		42.3		N	1Cap		95.9	т	arg. equity rat	io	83.4%
PV Phase II		41.4		R	isk premium		4.00%	E	Beta		1.37
PV Phase III		121.8		R	isk free rate		4.50%	V	VACC		9.32%
Total present value		205.4									
+ capital increase/share b	ouy back	0.0									
+ associates & other final	ncial assets	0.9									
- market value of minoriti	ies	3.5		s	ensitivity	I		Grow	th rate Phase	Ш	
+ cash and liquid assets		41.0			nalysis		1.0%	1.5%	2.0%	2.5%	3.0%
- interest bearing debt**		110.5			,	8.85%	18.34	19.46	20.75	22.23	23.97
Implied Mcap		133.4				9.08%	17.42	18.45	19.63	20.99	22.57
Number of shares		7.2		v	VACC	9.32%	16.55	17.51	18.59	19.84	21.28
				•		9.55%	15.73	16.62	17.62	18.76	20.08
Implied value per share		18.59				9.78%	14.96	15.78	16.71	17.76	18.97
implied value per share		10.39				9.10%	14.90	13.70	10.71	17.70	10.91

*) relative to sales and not total output; **) including pension provisions

Source: equinet







Euromicron	AG:	Summary	/ tables
-------------------	-----	---------	----------

PROFIT & LOSS (EURm)	12/2011	12/2012	12/2013	12/2014e	12/2015e	12/2016e
Sales	305	330	329	344	365	383
Cost of Sales & Operating Costs	-275	-301	-309	-321	-336	-351
Non Recurrent Expenses/Income	0.0	-4.5	-5.5	-2.0	0.0	0.0
EBITDA	30.8	25.0	14.4	20.9	29.1	32.1
EBITDA (adj.)*	30.8	29.5	19.9	22.9	29.1	32.1
Depreciation	-2.9	-3.2	-3.5	-3.7	-3.9	-4.0
EBITA	27.9	21.8	10.9	17.2	25.3	28.1
EBITA (adj)*	27.9	26.3	16.4	19.2	25.3	28.1
Amortisations and Write Downs	0.0	0.0	0.0	0.0	0.0	0.0
of which PPA amortisation	-1.7	-2.0	-2.0	-1.5	-1.2	-1.2
EBIT	24.2	17.1	5.5	12.0	20.2	23.1
EBIT (adj.)*	25.9	23.6	13.0	15.5	21.4	24.3
Net Financial Interest	-5.3	-4.3	-3.8	-4.1	-3.6	-3.0
Other Financials	-1.0	-0.5	0.0	0.0	0.0	0.0
Associates	0.0	0.0	0.0	0.0	0.0	0.0
Other Non Recurrent Items	0.0	0.0	0.0	0.0	0.0	0.0
Earnings Before Tax (EBT)	17.9	12.2	1.7	7.9	16.7	20.0
Tax	-5.0	-3.4	-2.5	-2.3	-4.9	-5.9
Tax rate	27.7%	27.8%	n.m.	29.5%	29.5%	29.5%
Discontinued Operations	0.0	0.0	0.0	0.0	0.0	0.0
Minorities	-0.7	-0.3	-0.1	-0.2	-0.2	-0.3
Net Profit (reported)	12.2	8.6	-0.9	5.4	11.5	13.9
Net Profit (adj.)	12.2	11.7	3.0	6.8	11.5	13.9
CASH FLOW (EURm)	12/2011	12/2012	12/2013	12/2014e	12/2015e	12/2016e
Cash Flow from Operations before change in NWC	21.7	18.1	9.8	15.5	19.6	23.9
Change in Net Working Capital	-28.3	-1.1	9.7	-9.3	-4.7	-4.1
Cash Flow from Operations	-6.7	17.0	19.5	6.2	14.8	19.8
Capex	-8.2	-10.8	-6.4	-8.6	-9.1	-9.6
Net Financial Investments	-27.7	-3.2	-10.6	0.0	0.0	0.0
Free Cash Flow	-42.6	3.0	2.5	-2.4	5.7	10.2
Dividends	-5.3	-6.0	-2.0	0.0	-1.4	-3.2
Other (incl. Capital Increase & share buy backs)	38.7	-15.0	10.9	-0.2	-0.2	-0.1
		40.0	44.5	-2.6	4.1	6.8
Change in Net Debt	-9.2	-18.0	11.5	-2.0	4.1	0.0
NOPLAT	-9.2 18.7	-18.0 17.0	-5.8	10.9	15.1	17.1
NOPLAT	18.7	17.0	-5.8	10.9	15.1	17.1
						17.1 12/2016e
NOPLAT BALANCE SHEET & OTHER ITEMS (EURm)	18.7 12/2011	17.0 12/2012	-5.8 12/2013	10.9 12/2014e	15.1 12/2015e	17.1 12/2016e 16.5
NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Net Tangible Assets	18.7 12/2011 15.1	17.0 12/2012 16.3	-5.8 12/2013 14.5	10.9 12/2014e 15.1	15.1 12/2015e 15.8	17.1
NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Net Tangible Assets Net Intangible Assets (incl.Goodwill)	18.7 12/2011 15.1 122	17.0 12/2012 16.3 127	-5.8 12/2013 14.5 137	10.9 12/2014e 15.1 136	15.1 12/2015e 15.8 136	17.1 12/2016e 16.5 136
NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other	18.7 12/2011 15.1 122 0.9	17.0 12/2012 16.3 127 0.9	-5.8 12/2013 14.5 137 1.1	10.9 12/2014e 15.1 136 1.1	15.1 12/2015e 15.8 136 1.1	17.1 12/2016e 16.5 136 1.1 153
NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets	18.7 12/2011 15.1 122 0.9 138	17.0 12/2012 16.3 127 0.9 145	-5.8 12/2013 14.5 137 1.1 153	10.9 12/2014e 15.1 136 1.1 153	15.1 12/2015e 15.8 136 1.1 153	17.1 12/2016e 16.5 136 1.1 153
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables	18.7 12/2011 15.1 122 0.9 138 25.1	17.0 12/2012 16.3 127 0.9 145 27.5	-5.8 12/2013 14.5 137 1.1 153 28.0	10.9 12/2014e 15.1 136 1.1 153 29.2	15.1 12/2015e 15.8 136 1.1 153 31.0	17.1 12/2016e 16.5 136 1.1 153 32.6 115
NOPLAT BALANCE SHEET & OTHER ITEMS (EURm) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories	18.7 12/2011 15.1 122 0.9 138 25.1 88.1	17.0 12/2012 16.3 127 0.9 145 27.5 96.8	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4	10.9 12/2014e 15.1 136 1.1 153 29.2 103	15.1 12/2015e 15.8 136 1.1 153 31.0 109	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-)	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5
BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities Total Long Term Liabilities	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5 47.3	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2 63.8	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6 58.4	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6 38.3	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6 33.0	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5
BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities Total Long Term Liabilities Short term interest bearing debt	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5 47.3 32.7	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2 63.8 37.8	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6 58.4 67.2	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6 38.3 67.2	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6 33.0 67.2	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5 67.2 57.5
BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities Short term interest bearing debt Trade payables	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5 47.3 32.7 31.6	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2 63.8 37.8 42.9	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6 58.4 67.2 54.6	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6 38.3 67.2 51.6	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6 33.0 67.2 54.7	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5 67.2 57.5 26.3
BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities Short term interest bearing debt Trade payables Other current liabilities	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5 47.3 32.7 31.6 33.9	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2 63.8 37.8 42.9 20.4	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6 58.4 67.2 54.6 26.0	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6 38.3 67.2 51.6 25.9	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6 33.0 67.2 54.7 26.1	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5 67.2 57.5 26.3
NOPLAT BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities Total Long Term Liabilities Short term interest bearing debt Trade payables Other current liabilities Total Current Liabilities Total Current Liabilities	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5 47.3 32.7 31.6 33.9 98.3	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2 63.8 37.8 42.9 20.4 101	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6 58.4 67.2 54.6 26.0 148	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6 38.3 67.2 51.6 25.9 145	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6 33.0 67.2 54.7 26.1 148	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5 67.2 57.5 26.3 151 320
BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities Total Long Term Liabilities Short term interest bearing debt Trade payables Other current liabilities Total Current Liabilities Total Current Liabilities Total Current Liabilities Total Liabilities and Shareholders' Equity	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5 47.3 32.7 31.6 33.9 98.3 266	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2 63.8 37.8 42.9 20.4 101 284	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6 58.4 67.2 54.6 26.0 148 329	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6 38.3 67.2 51.6 25.9 145 311	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6 33.0 67.2 54.7 26.1 148 320	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5 67.2 57.5 26.3 151 320 227
BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities Total Long Term Liabilities Short term interest bearing debt Trade payables Other current liabilities Total Current Liabilities Total Liabilities and Shareholders' Equity Net Capital Employed Net Working Capital	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5 47.3 32.7 31.6 33.9 98.3 266 192 76.8	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2 63.8 37.8 42.9 20.4 101 284 215 77.9	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6 58.4 67.2 54.6 26.0 148 329 207 68.2	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6 38.3 67.2 51.6 25.9 145 311 217 77.4	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6 33.0 67.2 54.7 26.1 148 320 222 82.1	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5 67.2 57.5 26.3 151 320 227 86.2
BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities Total Long Term Liabilities Short term interest bearing debt Trade payables Other current liabilities Total Current Liabilities Total Liabilities and Shareholders' Equity Net Capital Employed Net Working Capital GROWTH & MARGINS	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5 47.3 32.7 31.6 33.9 98.3 266 192	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2 63.8 37.8 42.9 20.4 101 284 215	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6 58.4 67.2 54.6 26.0 148 329 207	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6 38.3 67.2 51.6 25.9 145 311 217	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6 33.0 67.2 54.7 26.1 148 320 222	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5 67.2 57.5 26.3 151 320 227 86.2
BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities Total Long Term Liabilities Short term interest bearing debt Trade payables Other current liabilities Total Current Liabilities Total Liabilities and Shareholders' Equity Net Capital Employed Net Working Capital	18.7 12/2011 15.1 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5 47.3 32.7 31.6 33.9 98.3 266 192 76.8	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2 63.8 37.8 42.9 20.4 101 284 215 77.9	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6 58.4 67.2 54.6 26.0 148 329 207 68.2	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6 38.3 67.2 51.6 25.9 145 311 217 77.4	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6 33.0 67.2 54.7 26.1 148 320 222 82.1	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5 67.2 57.5 26.3 151 320 227 86.2
BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities Total Long Term Liabilities Short term interest bearing debt Trade payables Other current liabilities Total Current Liabilities Total Current Liabilities Total Liabilities and Shareholders' Equity Net Capital Employed Net Working Capital GROWTH & MARGINS Sales growth	18.7 12/2011 15.1 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5 47.3 32.7 31.6 33.9 98.3 266 192 76.8	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2 63.8 37.8 42.9 20.4 101 284 215 77.9	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6 58.4 67.2 54.6 26.0 148 329 207 68.2	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6 38.3 67.2 51.6 25.9 145 311 217 77.4	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6 33.0 67.2 54.7 26.1 148 320 222 82.1 12/2015e 6.1% 27.5%	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5 67.2 57.5 26.3 151 320 227 86.2 12/2016e 5.0%
BALANCE SHEET & OTHER ITEMS (EURM) Net Tangible Assets Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other Total Fixed Assets Inventories Trade receivables Other current assets Cash (-) Total Current Assets Total Assets Shareholders Equity Minority Total Equity Long term interest bearing debt Provisions Other long term liabilities Total Long Term Liabilities Short term interest bearing debt Trade payables Other current liabilities Total Current Liabilities Total Current Liabilities Total Liabilities and Shareholders' Equity Net Capital Employed Net Working Capital GROWTH & MARGINS Sales growth EBITDA (adj.)* growth	18.7 12/2011 15.1 122 0.9 138 25.1 88.1 5.6 -8.5 127 266 120 0.5 120 35.5 10.4 1.5 47.3 32.7 31.6 33.9 98.3 266 192 76.8	17.0 12/2012 16.3 127 0.9 145 27.5 96.8 9.4 -5.6 139 284 119 0.5 119 45.6 11.9 6.2 63.8 37.8 42.9 20.4 101 284 215 77.9	-5.8 12/2013 14.5 137 1.1 153 28.0 98.4 8.7 -41.0 176 329 122 0.4 123 40.1 13.7 4.6 58.4 67.2 54.6 26.0 148 329 207 68.2 12/2013 -0.2% -32.6%	10.9 12/2014e 15.1 136 1.1 153 29.2 103 9.1 -17.1 159 311 128 0.6 128 18.8 14.9 4.6 38.3 67.2 51.6 25.9 145 311 217 77.4 12/2014e 4.4% 14.8%	15.1 12/2015e 15.8 136 1.1 153 31.0 109 9.5 -16.9 167 320 138 0.8 139 14.5 14.0 4.6 33.0 67.2 54.7 26.1 148 320 222 82.1 12/2015e 6.1%	17.1 12/2016e 16.5 136 1.1 153 32.6 115 9.9 -9.2 167 320 148 1.1 149 0.0 15.0 4.6 19.5 67.2 57.5 26.3 151 320 227 86.2 12/2016e 5.0% 10.3%







Euromicron	AG:	Summary	tables
	70.	Oullilliai y	Labics

Euromicron AG: Summary tables						
GROWTH & MARGINS	12/2011	12/2012	12/2013	12/2014e	12/2015e	12/2016e
Net Profit growth	6.7%	-4.2%	-74.7%	130.6%	68.9%	20.2%
EPS adj. growth	-2.0%	-24.5%	-76.5%	130.6%	68.9%	20.2%
DPS adj. growth	4.5%	-73.9%	n.m.	n.m.	125.0%	22.2%
EBITDA (adj)* margin	10.1%	8.9%	6.0%	6.6%	8.0%	8.4%
EBITA (adj)* margin	9.1%	8.0%	5.0%	5.6%	6.9%	7.3%
EBIT (adj)* margin	8.5%	7.1%	3.9%	4.5%	5.9%	6.3%
RATIOS	12/2011	12/2012	12/2013	12/2014e	12/2015e	12/2016e
Net Debt/Equity	0.5	0.7	0.5	0.5	0.5	0.4
Net Debt/EBITDA	1.9	3.1	4.6	3.3	2.2	1.8
Interest cover (EBITDA/Fin.interest)	5.8	5.8	3.8	5.1	8.2	10.6
Capex/D&A	125.6%	136.4%	71.7%	97.1%	102.4%	105.9%
Capex/Sales	2.7%	3.3%	1.9%	2.5%	2.5%	2.5%
NWC/Sales	25.2%	23.6%	20.7%	22.5%	22.5%	22.5%
ROE (average)	11.7%	9.8%	2.5%	5.5%	8.7%	9.7%
ROCE (adj.)	8.7%	7.7%	-2.7%	4.8%	6.5%	7.2%
WACC	9.2%	9.2%	9.2%	9.2%	9.2%	9.2%
ROCE (adj.)/WACC	0.9	0.8	-0.3	0.5	0.7	0.8
PER SHARE DATA (EUR)***	12/2011	12/2012	12/2013	12/2014e	12/2015e	12/2016e
Average diluted number of shares	5.2	6.7	7.2	7.2	7.2	7.2
EPS (reported)	2.33	1.29	-0.12	0.76	1.61	1.93
EPS (adj.)	2.33	1.76	0.41	0.95	1.61	1.93
BVPS	22.81	17.79	17.03	17.79	19.19	20.67
DPS	1.15	0.30	0.00	0.20	0.45	0.55
VALUATION	12/2011	12/2012	12/2013	12/2014e	12/2015e	12/2016e
EV/Sales	0.5	0.6	0.5	0.5	0.5	0.4
EV/EBITDA	5.2	8.4	12.5	8.5	5.9	5.2
EV/EBITDA (adj.)*	5.2	7.2	9.1	7.7	5.9	5.2
EV/EBITA	5.7	9.7	16.6	10.3	6.8	5.9
EV/EBITA (adj.)*	5.7	8.0	11.0	9.2	6.8	5.9
EV/EBIT	6.6	12.4	32.7	14.7	8.6	7.2
EV/EBIT (adj.)*	6.2	9.0	13.9	11.4	8.1	6.9
P/E (adj.)	6.8	10.3	34.8	14.1	8.3	6.9
P/BV	0.7	1.0	0.8	0.8	0.7	0.6
Total Yield Ratio	7.2%	1.7%	0.0%	1.5%	3.4%	4.1%
EV/CE	0.7	1.0	0.8	0.8	0.7	0.7
OpFCF yield	-17.8%	5.1%	12.7%	-2.5%	5.9%	10.6%
OpFCF/EV	-9.3%	2.9%	7.3%	-1.4%	3.3%	6.1%
Payout ratio	49.4%	23.3%	0.0%	26.4%	28.0%	28.5%
Dividend yield (gross)	7.2%	1.7%	0.0%	1.5%	3.4%	4.1%
EV AND MKT CAP (EURm)	12/2011	12/2012	12/2013	12/2014e	12/2015e	12/2016e
Price** (EUR)	15.93	18.14	14.35	13.37	13.37	13.37
Outstanding number of shares for main stock	5.2	6.7	7.2	7.2	7.2	7.2
Total Market Cap	84	121	103	96	96	96
Net Debt	60	78	66	69	65	58
o/w Cash & Marketable Securities (-)	-8	-6	-41	-17	-17	-9
o/w Gross Debt (+)	68	83	107	86	82	67
Other EV components	17	13	11	12	12	13
Enterprise Value (EV adj.)	160	211	180	177	173	167

Source: Company, Equinet Bank estimates.

Notes

Company Description: The euromicron Group with its extensive network of branch offices in Germany is a system house that is active in the future market of network and fiber optics technology, euromicron develops, produces and distributes network components based on copper, glass fiber and wireless technology and plans, implements and maintains communications, information and security networks for all applications.



^{*} Where EBITDA (adj.) or EBITA (adj)= EBITDA (or EBITA) -/+ Non Recurrent Expenses/Income and where EBIT (adj)= EBIT-/+ Non Recurrent Expenses/Income - PPA amortisation **Price (in local currency): Fiscal year end price for Historical Years and Current Price for current and forecasted years

Sector: Electronic & Electrical Equipment/Electrical Components & Equipment





Recommendations and Disclosures

Coverage	Analyst	Target	Rating	Disc.	Coverage	Analyst	Target	Rating	Disc.
2GENERGY	Schäfer	34.00	Buy	2/3/5	Jenoptik	van der Horst	15.00	Buy	
4SC	Miemietz	3.60	Buy	7	Joyou AG	Lieder	21.90	Buy	2
Aareal Bank	Häßler	36.00	Accumulate	ŗ	K+SAG	Schäfer	30.00	Accumulate	2
Adler Modemaerkte	Faust	12.70	Buy	3	Kontron	Pehl	6.00	Buy	
Adpepper	Lieder / Pehl	1.70	Buy	2/3	KronesAG	Schmidt	83.00	Accumulate	
adidas	Faust	90.00	Buy		KTGAgrar	Schäfer	16.00	Accumulate	2/3/5
Advanced Vision Technology	Schmidt	7.00	Buy		KUKA	Schmidt	36.00	Reduce	
AgrariusAG	Schäfer	1.25	Buy	5/7	LANXESS	Demidova	54.00	Hold	
Aixtron	Pehl	8.50	Sell	2/3	Leoni	Schuldt	74.00	Buy	
Allianz	Häßler	140.00	Accumulate		Linde	Demidova	160.00	Hold	
Analytik Jena	Demidova	14.00	Hold	7	Logwin	Rothenbacher	1.60	Buy	2/3
BASF	Demidova	95.00	Accumulate		Lufthansa	Rothenbacher	15.00	Hold	
BAUERAG	Schmidt	18.00	Hold		MAN	Schuldt	85.00	Hold	0/0
Bayer	Miemietz	96.00	Hold	_	MAXAutomation AG	Schmidt	6.00	Buy	2/3
BayWa BBBiotech	Schäfer Miemietz	42.00 164.00	Buy Buy	5 7	Medion Merck	Faust Miemietz	13.00 66.50	Hold Accumulate	
Beiersdorf	Demidova	64.00	Sell	, i	Metro	Faust	43.00	Buy	
Berentzen	Faust	5.00	Hold	2/3	MIFA	Faust	Suspended	Suspended	2/3/4/5
BILFINGERSE	Faust	60.00	Hold	2/0	MLP	Häßler	6.30		2/3
Biotest	Miemietz	93.50	Hold	2/3/4/5	MTU	Pehl	71.00	Hold	2
BMW	Schuldt	110.00	Buy		Munich Re	Häßler	150.00	Hold	
Celesio	Lieder	23.50	Hold		Nanogat e A G	Demidova	42.00	Accumulate	2/3
Cenit	Pehl	13.50	Buy	2/3	PATRIZIA AG	Häßler	9.10	Accumulate	
comdirect	Häßler	9.50	Accumulate		Pfeiffer Vacuum	Pehl	73.00	Hold	
Commerzbank	Häßler	13.00	Hold		Porsche	Schuldt	64.00	Hold	
Continental	Schuldt	158.00	Hold		Postbank	Häßler	32.00	Accumulate	
CYTOTOOLS AG	Mlemietz	58.00	Accumulate	2/3	PSI	Schäfer	13.00	Hold	2/3
Daimler AG	Schuldt	62.00	Reduce		Puma	Faust	210.00	Hold	
Daldrup & Soehne	Schäfer	15.00	Accumulate	2/3/5	Rheinmetall	Pehl	55.00	Accumulate	
Deut sche Bank	Häßler	28.00	Hold		Rhoen-Klinikum	Lieder	26.20	Accumulate	
Deut sche Biogas	Schäfer	6.00	Buy	2/3/5	RIB Software	Rothenbacher	17.00	Buy	2/3/4/5
Deutsche Boerse	Häßler	50.00	Hold		RWE SAF-HOLLAND	Schäfer	25.00	Hold	-
Deutsche EuroShop Deutsche Forfait	Rothenbacher Häßler	36.00 5.60	Hold Rating Suspended	2/3/4/5	Seven PrinciplesAG	Schuldt Pehl	13.60 6.00	Buy Buy	7 2/3/5
Deut sche Post	Rothenbacher	24.00	Hold	2/3/4/3	SIEGFRIED HOLDING AG	Miemietz	202.00	Buy	7
Deut sche Telekom	Pehl	13.00	Hold		SingulusTechnologies	Pehl	2.30	Hold	5
Deut z AG	Schmidt	5.40	Hold		SLM Solutions	Pehl	24.00	Buy	5
DMGMORISEIKIAG	Schmidt	30.00	Buy		SMTSCHARFAG	Schmidt	18.00	Hold	2/3
DouglasHolding	Faust	38.00	Hold		SuessMicroTec	Pehl	8.00	Hold	2/3
Draegerwerk	Lieder	76.00	Hold		SURTECO	Lieder	29.00	Hold	2/3
Drillisch	Pehl	27.50	Hold		Symrise AG	Demidova	36.00	Hold	
E.ON	Schäfer	14.00	Hold		SYZYGYAG	Lieder / Pehl	6.60	Accumulate	2/3
ElringKlinger	Schuldt	24.00	Reduce		Talanx Group	Häßler	28.00	Hold	
EpigenomicsAG	Miemietz	Suspended	Rating Suspended	2/3/5	TUI	Rothenbacher	16.00	Buy	
Euromicron AG	Pehl	19.00	Buy	2/3	United Internet	Pehl	35.00		
Evonik	Demidova	34.00	Accumulate		Uzin Utz	Lieder	27.00	Buy	2/3
Fielmann	Lieder	94.00	Hold		VBH Holding	Faust	2.80	Hold	2/3
Francet	Rothenbacher	59.00 22.50	Buy	2	VIB Vermoegen	Rothenbacher		Accumulate	
Freenet Fresenius	Lieder	117.00	Accumulate Hold	2	voikswagen Vossloh	Schuldt Schmidt	235.00 78.00	Buy Buy	
Fresenius Medical Care	Lieder	58.00	Buy		Wacker Chemie	Demidova	71.00	Sell	
FuchsPetrolub	Demidova	28.00	Reduce		Wilex	Miemietz	1.38	Buy	2/3
GEA Group	Schmidt	32.00	Hold		Wincor Nixdorf	Pehl		Accumulate	2
Gerresheimer AG	Lieder	45.00	Hold						
GERRYWEBER	Faust	40.00	Accumulate						
Gesco	Schmidt	74.00	Hold	2/3					
GFTTechnologies	Schuldt	11.20	Buy	2/3					
Gigaset	Pehl	Underreview	Rating Suspended	2/3/4/5					
GRAND CITY PROPERTIES	Häßler	10.80	Accumulate						
Grenkeleasing AG	Häßler	84.00	Accumulate						
Hannover Re	Häßler	65.00	Hold						
Heidelberger Druck	Schmidt	3.40	Buy						
Henkel	Demidova	82.00	Hold						
HHLA	Rothenbacher	16.00	Reduce						
Hochtief Hugo Boss	Faust Faust	69.00 88.00	Hold Reduce						
i:FAOAG	Rothenbacher	18.00	Buy	2/3					
		10.00	Buy	2, 3	•				

Source: equinet Recommendations





Notice according to § 34 b (German) Securities Trading Act ("Wertpapierhandelsgesetz")

This document is issued by Equinet Bank AG ("Equinet Bank"). It has been prepared by its authors independently of the Company, and none of Equinet Bank, the Company or its shareholders has independently verified any of the information given in this document.

Equinet Bank possesses relations to the covered companies as detailed in the table on the previous page. Additional information and disclosures will be made available upon request and/or can be looked up on our website http://www.Equinet Bank-ag.de

- 1 Equinet Bank and/or its affiliate(s) hold(s) more than 5% of the share capital of this company calculated under computational methods required by German law.
- 2 Equinet Bank acts as a designated sponsor for this company, including the provision of bid and ask offers. Therefore, we regularly possess shares of the company in our proprietary trading books. Equinet Bank receives a commission from the company for the provision of the designated sponsor services.
- 3 The designated sponsor services include a contractually agreed provision of research services.
- 4 Within the last twelve months, Equinet Bank was involved as a lead or co-lead manager in the public offering of securities which are/whose issuer is the subject
- 5 Within the last twelve months, Equinet Bank and/or its affiliate(s) provided investment banking- and/or other consultancy services for this company and/or it's shareholders
- 6 Equinet Bank and/or its affiliate(s) has/have other substantial financial interests in relation to this issuer.
- 7 Equinet Bank has entered into an agreement with this company about the preparation of research reports and in return receives a compensation.

Companies of the Equinet Bank group and/or its directors, officers and employees or clients may take positions in, and may make purchases and/or sales as principal or agent in the securities or related financial instruments discussed in our reports. The Equinet Bank group may provide investment banking and other services to and/or serve as directors of the companies referred to in our reports

In compliance with Para 5 Sec. 4 of the Ordinance on the Analysis of Financial Instruments (FinAnV) Equinet Bank has realized additional internal and organizational measures, such as specific research guidelines, to prevent or manage conflicts of interest.

Neither the company nor its employees are allowed to receive donations from third parties with a special interest in the content of the analysis.

The salary of the research analysts of Equinet Bank AG does not depend on the investment banking transactions of the company. Nevertheless, this does not rule out the payment of a bonus which depends on the overall financial performance of the bank.

Particular care is taken that the individual performance of each research analyst of Equinet Bank AG is not being assessed by a manager of another business

To assure a highest degree of transparency Equinet Bank AG regularly provides - on a quarterly basis - a summary according to Para 5 Sec. 4 No. 3 of the Ordinance on the Analysis of Financial Instruments (FinAnV). It informs about the overall analysts recommendations and sets them in a relationship to those companies, for which Equinet Bank provided investment banking services within the last twelve months. This summary is published via our website http://www.Equinet Bank-ag.de.

Furthermore, we refer to our conflict of interest policy as well as the German Securities Trading Act (WpHG) and the Ordinance on the Analysis of Financial Instruments (FinAnV) provided in the download area of our website http://www.Equinet Bank-ag.de.

Remarks

Recommendation System

Buy - The stock is expected to generate a total return of over 20% during the next 12 months time horizon. Accumulate - The stock is expected to generate a total return of 10% to 20% during the next 12 months time horizon. Hold - The stock is expected to generate a total return of 0% to 10% during the next 12 months time horizon Reduce - The stock is expected to generate a total return of 0 to -10% during the next 12 months time horizon Sell - The stock is expected to generate a total return below -10% during the next 12 months time horizon

Basis of Valuation

Equinet Bank uses for valuation purposes primarily DCF-Valuations and Sum-Of-The-Parts-Valuations as well as peer group comparisons.

Share prices

Share prices in this analysis are the German closing prices of the last trading day before the publication.

Equinet Bank has made any effort to carefully research all information contained in the analysis. The information on which the analysis is based has been obtained from sources which we believe to be reliable such as, for example, Reuters, Bloomberg and the relevant press as well as the company which is the subject of the analysis. Only that part of the research note is made available to the issuer, who is the subject of the analysis, which is necessary to properly reconcile with the facts. Should this result in considerable changes a reference is made in the research note.

Actualizations

Opinions expressed in this analysis are our current opinions as of the issuing date indicated on this document. We do not commit ourselves in advance to whether and in which intervals updates are made





DISCLAIMER

THE PREPARATION OF THIS DOCUMENT IS SUBJECT TO REGULATION BY GERMAN LAW. THIS DOCUMENT IS BEING SUPPLIED TO YOU SOLELY IN YOUR CAPACITY AS A PROFESSIONAL INSTITUTIONAL INVESTOR FOR YOUR INFORMATION AND MAY NOT BE REPRODUCED OR PASSED ON, DIRECTLY OR INDIRECTLY, TO ANY OTHER PERSON OR PUBLISHED, IN WHOLE OR IN PART, FOR ANY PURPOSE. NEITHER THIS DOCUMENT NOR ANY COPY OF IT MAY BE TAKEN OR TRANSMITTED INTO AUSTRALIA, CANADA OR JAPAN OR DISTRIBUTED, DIRECTLY OR INDIRECTLY, IN AUSTRALIA, CANADA OR JAPAN OR TO ANY RESIDENT THEREOF.

THE DELIVERY OF THIS RESEARCH REPORT TO U.S. PERSONS IN THE UNITED STATES OF AMERICA IS MADE BY AND UNDER THE RESPONSIBILITY OF GSN NA, INC. (REGISTERED WITH THE SEC). THIS RESEARCH REPORT IS ONLY INTENDED FOR PERSONS WHO QUALIFY AS MAJOR U.S. INSTITUTIONAL INVESTORS, AS DEFINED IN SECURITIES EXCHANGE ACT RULE 15A-6, AND DEAL WITH GSN NA, INC. HOWEVER, THE DELIVERY OF THIS RESEARCH REPORT OR SUMMARY TO ANY U.S. PERSON SHALL NOT BE DEEMED A RECOMMENDATION OF GSN NA, INC. TO EFFECT ANY TRANSACTIONS IN THE SECURITIES DISCUSSED HEREIN OR AN ENDORSEMENT OF ANYOPINION EXPRESSED HEREIN. GSN NA, INC. MAY FURNISH UPON REQUEST ALL INVESTMENT INFORMATION AVAILABLE TO IT SUPPORTING ANY RECOMMENDATIONS MADE IN THIS RESEARCH REPORT. ALL TRADES WITH U.S. RECIPIENTS OF THIS RESEARCH SHALL BE EXECUTED THROUGH GSN NA, INC.

THIS DOCUMENT IS FOR DISTRIBUTION IN THE U.K. ONLY TO PERSONS WHO HAVE PROFESSSIONAL EXPERIENCE IN MATTERS RELATING TO INVESTMENTS AND FALL WITHIN ARTICLE 19(5) OF THE FINANCIAL SERVICES AND MARKETS ACT 2000 (FINANCIAL PROMOTION) ORDER 2005 (THE "ORDER") OR (ii) ARE PERSONS FALLING WITHIN ARTICLE 49(2)(A) TO (D) OF THE ORDER, NAMELY HIGH NET WORTH COMPANIES, UNINCORPORATED ASSOCIATIONS ETC (ALL SUCH PERSONS TOGETHER BEING REFERRED TO AS "RELEVANT PERSONS"). THIS DOCUMENT MUST NOT BE ACTED ON OR RELIED UPON BY PERSONS WHO ARE NOT RELEVANT PERSONS. ANY INVESTMENT OR INVESTMENT ACTIVITY TO WHICH THIS DOCUMENT RELATES IS AVAILABLE ONLY TO RELEVANT PERSONS AND WILL BE ENGAGED IN ONLY WITH RELEVANT PERSONS.

THE DISTRIBUTION OF THIS DOCUMENT IN OTHER JURISDICTIONS OR TO RESIDENTS OF OTHER JURISDICTIONS MAY ALSO BE RESTRICTED BY LAW, AND PERSONS INTO WHOSE POSSESSION THIS DOCUMENT COMES SHOULD INFORM THEMSELVES ABOUT, AND OBSERVE, ANY SUCH RESTRICTIONS. BY ACCEPTING THIS REPORT YOU AGREE TO BE BOUND BY THE FOREGOING INSTRUCTIONS. YOU SHALL INDEMNIFY EQUINET BANK AGAINST ANY DAMAGES, CLAIMS, LOSSES, AND DETRIMENTS RESULTING FROM OR IN CONNECTION WITH THE UNAUTHORIZED USE OF THIS DOCUMENT.

This report is for informational purposes only and has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. This publication is intended to provide information to assist institutional investors in making their own investment decisions, not to provide investment advice to any specific investor. Therefore, investments discussed and recommendations made herein may not be suitable for all investors: readers must exercise their own inde-pendent judgment as to the suitability of such investments and recommendations in the light of their own investment objectives, experience, taxation status and financial position.

The information herein is believed by Equinet Bank to be reliable and has been obtained from sources believed to be reliable, but Equinet Bank makes no representation as to the accuracy or completeness of such information. The information given in this report is subject to change without notice; it may be incomplete or condensed and it may not contain all material information concerning the Company. Opinions expressed herein may differ or be contrary to opinions expressed by other business areas of the Equinet Bank group as a result of using different assumptions and criteria. Equinet Bank is under no obligation to update or keep the information current. Equinet Bank provides data concerning the future development of securities in the context of its usual research activity. However, if a financial instrument is denominated in a currency other than an investor's currency, a change in exchange rates may adversely affect the price or value of, or the income derived from, the financial instrument, and such investor effectively assumes currency risk. In addition, income from an investment may fluctuate and the price or value of financial instruments de-scribed in this report, either directly or indirectly, may rise or fall. Furthermore, past performance is not necessarily indicative of future results. Neither the author nor Equinet Bank accepts any liability whatsoever for any loss howsoever arising from any use of this publication or its contents or otherwise arising in connection herewith, except as provided for under applicable regulations.

Equinet Bank shall only be liable for any damages intentionally caused or which result from any gross negligence of Equinet Bank. Further Equinet Bank shall be liable for the breach of a material obligation of Equinet Bank, however, limited to the amount of the typical foreseeable which shall in no event exceed the amount of EUR 10,000. German law shall be applicable and court of jurisdiction for all disputes shall be Frankfurt/Main (Germany).

Competent Supervisory Authority:

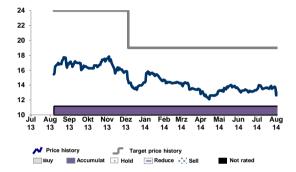
Bundesanstalt für Finanzdienstleistungsaufsicht -BaFin- (Federal Financial Supervisory Authority) Graurheindorfer Straße 108, 53117 Bonn and Marie-Curie-Str. 24-28, 60439 Frankfurt am Main.



Recommendation history for EUROMICRON AG

Date	Recommendation	Target price	Price at change date
09. Apr 14	Buy	19.00	12.70
12. Nov 13	Buy	24.00	16.27
07. Sep 12	Buy	30.00	19.90
29. Mrz 12	Buy	31.50	22.16
15. Aug 11	Buy	30.26	18.36

Source: Factset & ESN, price data adjusted for stock splits.
This chart shows Equinet Bank continuing coverage of this stock; the current analyst may or may not have covered it over the entire period. Current analyst: Adrian Pehl, CFA (since 28/04/2010)







ESN Recommendation System

The ESN Recommendation System is **Absolute**. It means that each stock is rated on the basis of a **total return**, measured by the upside potential (including dividends and capital reimbursement) over a **12 month time horizon**.

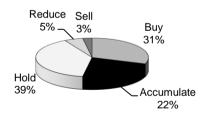
The ESN spectrum of recommendations (or ratings) for each stock comprises 5 categories: Buy, Accumulate (or Add), Hold, Reduce and Sell (in short: B, A, H, R, S).

Furthermore, in specific cases and for a limited period of time, the analysts are allowed to rate the stocks as **Rating Suspended (RS)** or **Not Rated (NR)**, as explained below.

Meaning of each recommendation or rating:

- Buy: the stock is expected to generate total return of over 20% during the next 12 months time horizon
- Accumulate: the stock is expected to generate total return of 10% to 20% during the next 12 months time horizon
- Hold: the stock is expected to generate total return of 0% to 10% during the next 12 months time horizon.
- Reduce: the stock is expected to generate total return of 0% to -10% during the next 12 months time horizon
- Sell: the stock is expected to generate total return under -10% during the next 12 months time horizon
- Rating Suspended: the rating is suspended due to a capital operation (takeover bid, SPO, ...) where the issuer of the document (a partner of ESN) or a related party of the issuer is or could be involved or to a change of analyst covering the stock
- Not Rated: there is no rating for a company being floated (IPO) by the issuer of the document (a partner of ESN) or a related party of the issuer

Equinet Bank Ratings Breakdown

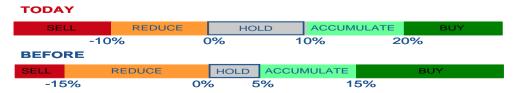


History of ESN Recommendation System

Since 18 October 2004, the Members of ESN are using an Absolute Recommendation System (before was a Relative Rec. System) to rate any single stock under coverage.

Since 4 August 2008, the ESN Rec. System has been amended as follow.

- Time horizon changed to 12 months (it was 6 months)
- Recommendations Total Return Range changed as below:





Disclaimer:

These reports have been prepared and issued by the Members of European Securities Network LLP ('ESN'). ESN, its Members and their affiliates (and any director, officer or employee thereof), are neither liable for the proper and complete transmission of these reports nor for any delay in their receipt. Any unauthorised use, disclosure, copying, distribution, or taking of any action in reliance on these reports is strictly prohibited. The views and expressions in the reliance on these reports is strictly prohibited. The views and expressions in the reports are expressions of opinion and are given in good faith, but are subject to change without notice. These reports may not be reproduced in whole or in part or passed to third parties without permission. The information herein was obtained from various sources. ESN, its Members and their affiliates (and any director, officer or employee thereof) do not guarantee their accuracy or completeness, and neither ESN, nor its Members, nor its Members' affiliates (nor any director, officer or employee thereof) shall be liable in respect of any errors or employee. omissions or for any losses or consequential losses arising from such errors or omissions. Neither the information contained in these reports nor any opinion expressed constitutes an offer, or an invitation to make an offer, to buy or sell any securities or any options, futures or other derivatives related to such securities ('related investments'). These reports are prepared for the clients of the Members of ESN only. They do not have regard to the specific investment objectives, financial situation and the particular needs of any specific person who may receive any of these reports. Investors should seek financial advice regarding the appropriateness of investing in any securities or investment strategies discussed or recommended in these reports and should understand that statements regarding future prospects may not be realised. Investors should note that income from such securities, if any, may fluctuate and that each security's price or value may rise or fall. Accordingly, investors may receive back less than originally invested. Past performance is not necessarily a guide to future performance. Foreign currency rates of exchange may adversely affect the value, price or income of any security or related investment mentioned in these reports. In addition, investors in securities such as ADRs, whose value are influenced by the currency of the underlying security, effectively assume currency risk. ESN, its Members and their affiliates may submit a pre-publication draft (without

mentioning neither the recommendation nor the target price/fair value) of its reports for review to the Investor Relations Department of the issuer forming the subject of the report, solely for the purpose of correcting any inadvertent material inaccuracies. Like all members employees, analysts receive compensation that is impacted by overall firm profitability For further details about the specific risks of the company and about the valuation methods used to determine the price targets included in this report/note, please refer to the latest relevant published research on single stock or contact the analyst named on the front of the report/note. Research is available through your sales representative. ESN will provide periodic updates on companies or sectors based on company-specific developments or announcements, market conditions or any other publicly available information. Unless agreed in writing with an ESN Member, this research is intended solely for internal use by the recipient. Neither this document nor any copy of it may be taken or transmitted into Australia, Canada or Japan or distributed, directly or indirectly, in Australia, Canada or Japan or to any resident thereof. This document is for distribution in the U.K. Only to persons who have professional experience in matters relating to investments and fall within article 19(5) of the financial services and markets act 2000 (financial promotion) order 2005 (the "order") or (ii) are persons falling within article 49(2)(a) to (d) of the order, namely high net worth companies, unincorporated associations etc (all such persons together being referred to as "relevant persons"). This document must not be acted on or relied upon by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

The distribution of this document in other jurisdictions or to residents of other jurisdictions may also be restricted by law, and persons into whose possession this document comes should inform themselves about, and observe, any such restrictions. By accepting this report you agree to be bound by the foregoing instructions. You shall indemnify ESN, its Members and their affiliates (and any director, officer or employee thereof) against any damages, claims, losses, and detriments resulting from or in connection with the unauthorized use of this

document.
For disclosure upon "conflicts of interest" on the companies under coverage by all the ESN Members and on each "company recommendation history", please visit the ESN website (www.esnpartnership.eu) For additional information and individual disclaimer please refer to www.esnpartnership.eu and to each ESN Member websites:

www.bancaakros.it regulated by the CONSOB - Commissione Nazionale per le Società e la Borsa

www.bekafinance.com regulated by CNMV - Comisión Nacional del Mercado de Valore

www.caixabi.pt regulated by the CMVM - Comissão do Mercado de Valores Mobiliários

www.cgdsecurities.com.br regulated by the CVM – Comissão de Valores Mobiliários

www.cmcics.com regulated by the AMF - Autorité des marchés financiers

www.degroof.be regulated by the FSMA - Financial Services and Markets Authority

www.equinet-ag.de regulated by the BaFin - Bundesanstalt für Finanzdienstleistungsaufsicht

www.ibg.gr regulated by the HCMC - Hellenic Capital Market Commission

www.pohjola.com regulated by the Financial Supervision Authority

www.snssecurities.nl regulated by the AFM - Autoriteit Financiële Markten

Members of ESN (European Securities Network LLP)



Banca Akros S.p.A. Viale Eginardo, 29 20149 MILANO Italy

Phone: +39 02 43 444 389 Fax: +39 02 43 444 302



Equinet Bank AG

Gräfstraße 97 60487 Frankfurt am Main Germany Phone:+49 69 - 58997 - 410

Fax:+49 69 - 58997 - 299

BANK DEGROOF

Bank Degroof Rue de l'Industrie 44

1040 Brussels Belaium Phone: +32 2 287 91 16 Fax: +32 2 231 09 04



INVESTMENT BANK OF GREECE

Investment Bank of Greece 32 Aigialeias Str & Paradissou.

151 25 Maroussi, Greece



Tel: +30 210 81 73 383

bekafinance

BEKA Finance

C/ Marques de Villamagna 3 28001 Madrid

Phone: +34 91 436 7813



Pohjola Bank plc P.O.Box 308 FI- 00013 Pohjola Finland

Phone: +358 10 252 011 Fax: +358 10 252 2703





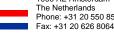
Caixa-Banco de Investimento Rua Barata Salgueiro, nº 33

1269-057 Lishoa Portugal

Phone: +351 21 313 73 00 Fax: +351 21 389 68 98



SNS Securities N.V. Nieuwezijds Voorburgwal 162 P.O.Box 235 1000 AE Amsterdam The Netherlands Phone: +31 20 550 8500



CM=CIC Securities

CM - CIC Securities 6. avenue de Provence 75441 Paris Cedex 09

Phone: +33 1 4596 7940 Fax: +33 1 4596 7748

