## euromicron AG

### Guidance maintained after a sluggish Q1

### 10/05/2016

### Hold 7.70 EUR

Close (09/05/2016)	7.90 EUR
Bloomberg: EUCA	WKN: A1K030
Sector	Technology

Share price performance

52 week high	11.49
52 week low	5.70
Compared to	Prime All Share
YTD	12.6%
1 month	9.0%
12 months	-11.2%



### Share data

Market Cap (m EUR)	56.7
No. of shares (m)	7.2
Free float	100.0%
Trading vol. Ø (m EUR)	0.08

Next event	
07/06/2016	AGM

# Analyst Wolfgang Specht, Analyst Phone: +49 (0)211 4952-637 wolfgang.specht@bankhaus-lampe.de

See end of document for disclaimer.

2016 started somewhat weaker than we had hoped for with the P&L figures at all levels down on the previous year's Q1. However, the order book is slightly up yoy (+4%) and the company upheld its full-year guidance.

### RESTRUCTURING BURDEN REMAINS

- Q1 sales were down 12.6% yoy burdened by discontinued operations and less trading activity in the Intelligent Building Technology segment.
- The operating EBITDA has turned from € 1.4 m in Q1 2015 to € -1.0 m in Q1 2016. Including restructuring measures, the reported EBITDA came to € -2.0 m vs. € 0.8 m in Q1 2015.
- The order intake for the core business fields is up 12% yoy (€ 85.2 m) and the order book is 4% up on Q1 2015 (€ 123.4 m).
- The net debt position of € 101.9 m may require re-financing measures, which may well be in the pipeline for H2 2016.

		BHL			BHL		
Euromicron [€ m]	Q1 2016	Q1 2016e	Q1 2015	% yoy	FY 2016e	FY 2015	% yoy
Sales	65.2	71.8	74.6	-12.6%	358	345	0.4%
EBITDA	-2.0	-1.4	0.8	-365.6%	16	7	>100%
EBITDA-margin	-3.1%	-2.0%	1.0%	-4.1 PP	4.5%	2.0%	4.1 PP
Net income (after min.)	-4.5	-4.3	-1.9	>100%	1.4	-13.2	
EPS [€]	(0.63)	-0.59	(0.27)	>100%	0.20	(1.85)	

Source: Company information, Bankhaus Lampe Research

### FY OUTLOOK MAINTAINED

- The company maintained its FY guidance: Sales of € 350 370 m; operating EBITDA margin of 4.5 – 5.5%, burden from restructuring measures € 2 – 3 m. The upper end of the guidance looks somewhat ambitious after the Q1 reporting.
- We analyse the share based on our three-stage DCF model, which arrives at a price target of € 7.70.

in m EUR	2014	2015	2016e	2017e	2018e
Sales	346.3	344.9	358.4	374.2	389.3
EBIT	11.4	-8.6	6.1	13.5	18.9
EBIT margin	3.3%	-2.5%	1.7%	3.6%	4.9%
Net financial debt	54.4	59.2	56.8	52.7	45.6
Free cash-flow	-16.2	-5.2	2.1	3.9	7.5
EPS (in EUR)	0.36	-1.85	0.20	0.99	1.60
DPS (in EUR)	0.00	0.00	0.00	0.10	0.15
Dividend yield	0.0%	0.0%	0.0%	1.3%	1.9%
EV/Sales	0.4	0.3	0.3	0.3	0.3
EV/EBIT	12.1	-13.3	18.9	8.2	5.5
Price Earnings ratio (P/E)	32.1	-4.1	40.2	7.9	4.9

Source: Company information, Bankhaus Lampe Research estimates

### Disclaimer

### Analyst declaration

The relevant research analysts, as named on the front cover of this research report, certify that (a) all of the views expressed in this research report accurately reflect their personal views about the securities and companies mentioned in this research report; and (b) that no part of their compensation was, is or will be directly or indirectly related to the specific recommendation(s) or views expressed by them in this research report.

### Rating system

Shares are rated based upon analyst forecasts with regard to the performance of the share during a period of twelve months. The rating "Buy" within this general concept means that the share's forecast performance is at least 10%. "Hold" means a price movement in a bandwidth of -10% to 10%. "Sell" means that the share's forecast performance is less than -10%.

### Explanation of valuation

Unless shown otherwise, the stated upside targets are based upon either a discounted cash-flow pricing or upon a comparison of the performance ratios of companies that the respective analyst considers to be comparable, or upon a combination of these two analyses. Analysts modify the result of this fundamental assessment to incorporate the potential trend in market sentiment.

Overview of changes in our recommendations/price targets in the previous twelve months for: Aareal Bank AG (ARL GY), Close (09/05/2016): 29.76 EUR, Analyst: Neil Smith (ACA).

Date of publication	Price at recommendation	Rating	Price target
29/02/2016	26.80 EUR	Buy	32.00 EUR
24/02/2016	24.81 EUR	Buy	34.00 EUR
25/11/2015	32.73 EUR	Hold	36.00 EUR
07/10/2015	32.89 EUR	Buy	38.00 EUR
07/08/2015	37.85 EUR	Hold	40.00 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: alstria office REIT-AG (AOX GY), Close (09/05/2016): 12.33 EUR, Analyst: Dr. Georg Kanders (Analyst).

Date of publication	Price at recommendation	Rating	Price target
26/10/2015	12.96 EUR	Hold	13.50 EUR
24/06/2015	11.55 EUR	Buy	13.50 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: Aurubis AG (NDA GY), Close (09/05/2016): 46.90 EUR, Analyst: Marc Gabriel (CIIA, CEFA).

Date of publication	Price at recommendation	Rating	Price target
29/01/2016	38.11 EUR	Hold	40.00 EUR
15/12/2015	47.77 EUR	Hold	50.00 EUR
24/11/2015	59.09 EUR	Hold	61.00 EUR
07/08/2015	56.35 EUR	Hold	60.00 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: Evotec AG (EVT GY), Close (09/05/2016): 3.49 EUR, Analyst: Volker Braun.

Date of publication	Price at recommendation	Rating	Price target
05/04/2016	3.22 EUR	Buy	4.40 EUR
13/08/2015	3.75 EUR	Buy	4.60 EUR
02/07/2015	3.33 EUR	Buy	4.50 EUR
16/06/2015	3.46 EUR	Buy	5.00 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: Hannover Rück SE (HNR1 GR), Close (09/05/2016): 101.15 EUR, Analyst: Andreas Schäfer (Analyst).

Date of publication	Price at recommendation	Rating	Price target
14/03/2016	101.20 EUR	Hold	104.00 EUR
31/07/2015	96.59 EUR	Hold	95.00 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: Heidelberger Druckmaschinen AG (HDD GY), Close (09/05/2016): 1.99 EUR, Analyst: Gordon Schönell (CIIA, CEFA).

Date of publication	Price at recommendation	Rating	Price target
10/05/2016	1.99 EUR	Buy	2.60 EUR
08/03/2016	1.93 EUR	Buy	2.40 EUR
19/11/2015	2.21 EUR	Buy	2.90 EUR
14/08/2015	2.28 EUR	Buy	3.20 EUR
19/06/2015	2.07 EUR	Buy	2.40 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: Jungheinrich AG (JUN3 GY), Close (09/05/2016): 79.80 EUR, Analyst: Gordon Schönell (CIIA, CEFA).

Date of publication	Price at recommendation	Rating	Price target
03/02/2016	71.64 EUR	Sell	60.00 EUR
28/08/2015	61.95 EUR	Hold	63.00 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: K+S AG (SDF GR), Close (09/05/2016): 22.03 EUR, Analyst: Marc Gabriel (CIIA, CEFA).

Date of publication	Price at recommendation	Rating	Price target
03/05/2016	21.91 EUR	Buy	27.00 EUR
11/04/2016	18.92 EUR	Hold	21.00 EUR
25/02/2016	18.09 EUR	Hold	20.00 EUR
01/02/2016	19.41 EUR	Buy	24.00 EUR
04/12/2015	24.43 EUR	Buy	32.00 EUR
12/11/2015	23.78 EUR	Buy	36.00 EUR
01/07/2015	37.79 EUR	Buy	46.00 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: Koenig & Bauer AG (SKB GY), Close (09/05/2016): 33.22 EUR, Analyst: Gordon Schönell (CIIA, CEFA).

Date of publication	Price at recommendation	Rating	Price target
10/05/2016	33.22 EUR	Buy	44.00 EUR
15/10/2015	26.92 EUR	Hold	29.00 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: Münchener Rück AG (MUV2 GY), Close (09/05/2016): 163.25 EUR, Analyst: Andreas Schäfer (Analyst).

Date of publication	Price at recommendation	Rating	Price target
18/03/2016	183.25 EUR	Hold	180.00 EUR
02/09/2015	162.45 EUR	Hold	165.00 EUR
02/07/2015	161.30 EUR	Hold	170.00 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: PATRIZIA Immobilien AG (P1Z GY), Close (09/05/2016): 19.98 EUR, Analyst: Dr. Georg Kanders (Analyst).

Date of publication	Price at recommendation	Rating	Price target
02/12/2015	23.56 EUR	Buy	27.00 EUR
26/08/2015	19.65 EUR	Buy	23.00 EUR
08/07/2015	20.15 EUR	Buy	22.73 EUR
12/06/2015	18.35 EUR	Buy	20.00 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: TAG Immobilien AG (TEG GY), Close (09/05/2016): 12.00 EUR, Analyst: Dr. Georg Kanders (Analyst).

Date of publication	Price at recommendation	Rating	Price target
10/11/2015	11.04 EUR	Buy	13.00 EUR
31/07/2015	10.56 EUR	Buy	13.50 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: ThyssenKrupp AG (TKA GY), Close (09/05/2016): 18.36 EUR, Analyst: Marc Gabriel (CIIA, CEFA).

Date of publication	Price at recommendation	Rating	Price target
26/01/2016	14.97 EUR	Hold	16.00 EUR
24/11/2015	19.47 EUR	Buy	23.00 EUR
06/10/2015	16.72 EUR	Buy	21.00 EUR
07/08/2015	23.96 EUR	Hold	26.00 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: euromicron AG (EUCA GY), Close (09/05/2016): 7.90 EUR, Analyst: Wolfgang Specht (Analyst).

Date of publication	Price at recommendation	Rating	Price target
04/05/2016	8.16 EUR	Hold	7.70 EUR

Overview of changes in our recommendations/price targets in the previous twelve months for: technotrans AG (TTR1 GY), Close (09/05/2016): 17.16 EUR, Analyst: Gordon Schönell (CIIA, CEFA).

Date of publication	Price at recommendation	Rating	Price target
19/05/2015	16.27 EUR	Buy	20.00 EUR

The distribution of recommendations in our investments universe is currently as follows (date: 01/04/2016)

Rating	Basis: all analysed companies	Basis: companies with investment banking relationships
Buy	53.0%	60.0%
Hold	41.0%	40.0%
Sell	6.0%	0.0%
Under Review	0.0%	0.0%

### Prevention and dealing with conflicts of interest

The measures taken by Bankhaus Lampe KG within the framework of its management of conflicts of interest in order to prevent and handle conflicts of interest are based, among other things, on the functional separation of sensitive business units, the establishment of confidentiality units by setting up information barriers, the establishment of organisational regulations regarding the treatment of confidential and sensitive information both inside and outside the confidentiality units and the monitoring and limitation of private securities transactions conducted by employees working in sensitive areas of Bankhaus Lampe KG. Conflicts of interest that cannot be avoided despite the measures taken are disclosed. Compliance with the internal and organisational provisions to prevent and handle conflicts of interest is monitored by the independent Compliance unit.

### Conflict of interest

Disclosures of potential conflicts of interest relating to Bankhaus Lampe KG, its affiliates and subsidiaries in the following companies named in this research report are valid as of the end of the month prior to the publication of this report (updating this information may take up to ten days after the month comes to an end).

Potential conflicts of interests may exist in the following companies named in this research report.

Company	Disclosure
Aareal Bank AG	7
alstria office REIT-AG	
Aurubis AG	
Evotec AG	6
Hannover Rück SE	
Heidelberger Druckmaschinen AG	
Jungheinrich AG	
K+S AG	6
Koenig & Bauer AG	
Münchener Rück AG	6
PATRIZIA Immobilien AG	
TAG Immobilien AG	
ThyssenKrupp AG	
euromicron AG	<del></del>
technotrans AG	5

- 5. Bankhaus Lampe KG or an affiliated company attends to the company's financial instruments by placing buy or sell orders (e.g. as market maker or designated sponsor).
- 6. The author or a person contributing to the production of this financial analysis directly holds financial instruments or related derivatives of this company.
- 7. A member of the senior management or an employee of Bankhaus Lampe KG and/or a company affiliated with Bankhaus Lampe KG is (or has been appointed) a Member of the Board of Management or Supervisory Board of this company.

### $Responsible\ regulatory\ authority:$

Federal Financial Supervisory Authority – Bundesanstalt für Finanzdienstleistungsaufsicht (BaFin), Marie-Curie-Str. 24-28, D-60439 Frankfurt

### Declaration of liability

The information in this study is based on public sources which the author(s) believe(s) to be reliable. Nevertheless, neither Bankhaus Lampe KG, nor its affiliated companies, nor the legal representatives, supervisory board members and employees of these companies can assume any guarantee for the correctness, completeness and accuracy of the information. All opinions and evaluations expressed in this study only reflect the current opinions and evaluations of the author(s), which do not necessarily correspond to the opinions and evaluations of other spheres of business of Bankhaus Lampe KG or its affiliated companies. All opinions and evaluations can be changed at any time without prior notice. They may differ from views set out in other documents, including research, published by Bankhaus Lampe KG.

This study is directed to institutional investors with registered offices in the European Union as well as in Switzerland, Liechtenstein and the United States of America, to whom the Bank has deliberately made it available. Its contents are for information purposes only and are not to be regarded as an offer or invitation to buy or sell financial instruments. Private investors who come to know the contents of this study should, before making a concrete investment decision, consult the investment adviser of their bank on whether any recommendation for a certain investment decision contained in this study is suitable for them in view of their investment objectives and financial conditions. The adviser may not share the views contained herein on the financial instruments and their issuers.

The completion and publication of this study is subject to the law of the Federal Republic of Germany. Its publication in other jurisdictions may be restricted by applicable laws or other legal regulations. Persons with residence outside the Federal Republic of Germany who come into possession of this study must inform themselves about any applicable restrictions that they are obligated to observe. They are recommended to contact the authorities of their country that are responsible for the monitoring of financial instruments and of markets in which financial instruments are traded, in order to find out whether there are any restrictions on acquisition regarding the financial instruments this study refers to. This study may neither be reprinted, in whole or in part, nor transferred into an information system, nor stored in any way whatsoever, be it electronically, mechanically, via photocopy, or by any other means, except with the prior written approval of Bankhaus Lampe KG.

### Additional information for clients in the United Kingdom

Publications in the United Kingdom are distributed by Lampe Capital UK (Services) Limited, 2 Savile Row, London W1S 3PA, United Kingdom and this report is only directed at persons who are investment professionals under Article 19 of the Financial Services and Markets Act 2000 (Financial Promotions) Order 2005 and the investment or investment activity to which this report relates is only available to and will only be engaged in with such persons. Persons who do not have professional experience in matters relating to investments should not rely upon the contents of this report.

### Additional information for clients in the United States

This research report has been prepared and approved by Bankhaus Lampe KG ("BHL"), a full-service bank in Germany. BHL is not a registered broker/dealer in the United States and therefore is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided in the United States for distribution solely to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended. Any recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through International KBR Finance LLC, IKBR ("IKBR"). IKBR may be contacted in writing or by phone: International KBR Finance LLC, IKBR, 712 Fifth Avenue, 28th floor, New York, NY 10019, U.S. phone: +1-212-218 7410. IKBR is not an affiliate of BHL. Under no circumstances should any recipient effect any transaction to buy or sell securities or related financial instruments through BHL.

Bankhaus Lampe KG, Jägerhofstraße 10, D-40479 Düsseldorf is responsible for this study. Further information may be obtained from Bankhaus Lampe KG.

10 May 2016

## **Contacts**

### HEAD OF CAPITAL MARKETS & ADVISORY

### Ute Gerbaulet

+ 49 (0)211 4952-656

ute.gerbaulet@bankhaus-lampe.de

### **HEAD OF EQUITY**

### Ralf Menzel

+ 49 (0)211 4952-282

Ulrich Klingmüller

+ 49 (0)211 4952-784

ralf.menzel@bankhaus-lampe.de

**EQUITY SALES CONTINENTAL EUROPE** 

 $ulrich.kling mueller @\,bankhaus-lampe.de$ 

### Yusuf Bilgic

+ 44 (0)203 405 4318

**EQUITY SALES IN GB** 

yb@lampe-capital.com

### VIA

INTERNATIONAL KBR FINANCE LLC CHAPERONE
OF BANKHAUS LAMPE KG IN THE US

### **EQUITY SALES IN US**

Björn Kahl

+1 212 218 7411

bk@ikbrfinance.com

### **EQUITY SALES TRADING CONTINENTAL EUROPE**

### Nils Carstens

+ 49 (0)211 4952-758

nils.carstens@bankhaus-lampe.de

### **EQUITY SALES TRADING IN GB**

### Chris Ford

+ 44 (0)203 405 1083

cf@lampe-capital.com

### **EQUITY SALES TRADING IN US**

### Kim Last

+1 212 218 7412

kl@ikbrfinance.com

### Bankhaus Lampe Research

Jägerhofstraße 10

D - 40479 Düsseldorf

research@bankhaus-lampe.de

+ 49 (0)211 4952-678

**+** 49 (0)211 4952-494